



# FLASH CORPORATE PROPOSAL



1. Who we are
2. What is PickMe Flash?
3. How does PickMe Flash work?
4. What you gain(Administrative Benefits)?
5. Overall gain of using PickMe Flash
6. Steps to Follow when making Deliveries with PickMe Flash
7. Item size guide for deliveries
8. Payment terms
9. Item restrictions and prohibitions
10. Delivery Partner rights
11. Upcoming features
12. Contact us



CONTENT  
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CONTENT



# WHO ARE WE

Simply said, **PickMe is a technological solution** to a problem that Sri Lankan society and Corporates have faced for a long time.

As the market leader and Sri Lanka's most successful start up business in recent times, our vision remains to revolutionize the transport industry in Sri Lanka by digitizing it.

OVER THE YEARS, WE HAVE



Completed over  
50,000 Drivers



Completed over  
4 Million Trips



Covered over  
300 Million KMs



# WHAT IS PICKME FLASH?

**PickMe Flash** is a modern age faster, safer and smarter parcel delivery platform on PickMe enabling to maintain physical connectivity.

**PickMe Flash - A technology developed by Digital Mobility Solutions Lanka (PVT) Ltd.** equips our driver fleet of vehicles with features such as GPS navigation, Automatic-billing and Live-connection with our customer base in order to ensure a seamless parcel delivery experience. PickMe Flash is an on-demand delivery service that allows you to send and receive goods

**OVERALL PICKME FLASH HAS**



A fleet of delivery vehicles including Bikes, Tuks and Cars exceeding 300



Completed more than 650,000 deliveries



# HOW DOES PICKME FLASH WORK?

- 01 **The initiator places the delivery request** on the Passenger App to either **SEND** or **RECEIVE** an item
- 02 **The initiator is responsible** for the overall delivery which includes the booking and payment for the delivery



**If it is a CASH request**, the initiator must pay the rider:  
At the time of Pickup when **SENDING** an item Or  
At the time of Drop when **RECEIVING** an item



**If it is a CARD request**, the card will be charged upon completion of the delivery, if it is either **SENDING** or **RECEIVING** an item.



# WHAT YOU GAIN?

There's a variety of benefits when using **PickMe Flash** for your deliveries, but firstly let's look at the main administrative benefits for our Corporate users:



**Automated billing.**



**No handling travel tickets/vouchers** or time consuming tasks such as finding a rider to deliver or calling a delivery service and waiting for confirmation



**Detailed trip history** with time, route taken, cost and employee name for easier documentation and records.



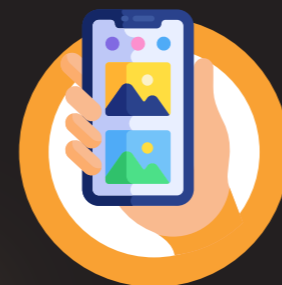
# WHAT YOU GAIN?



**The Multidrop feature**, allows you to send your deliveries to multiple locations with no hassle, reducing your burden of finding ways to deliver.



**Proof of Delivery** adds an extra layer of security to your deliveries. The document will be also emailed and can be viewed in your trip history as an attachment for reference.



**User experience** is improved by having the Leave a Note feature, which now also includes images. Making it clear to the recipient.



# OVERALL GAIN OF USING PICKME FLASH

## 01 Same day or even same hour completed delivery

- Based on the size & quantity of the parcel to be sent/ received you may select from 3 different vehicle types
- Transparent pricing- based entirely on the distance of delivery and vehicle type
- Real-time contact tracing
- Track all trip details via Corporate portal

## 02 On-demand delivery service

- 24 hours customer care service line
- Secure and easy payment options such as card payments, PickMe points, QR payments or cash
- Contactless pick-ups & drop-offs, upon request, to ensure safety
- Book multiples deliveries simultaneously

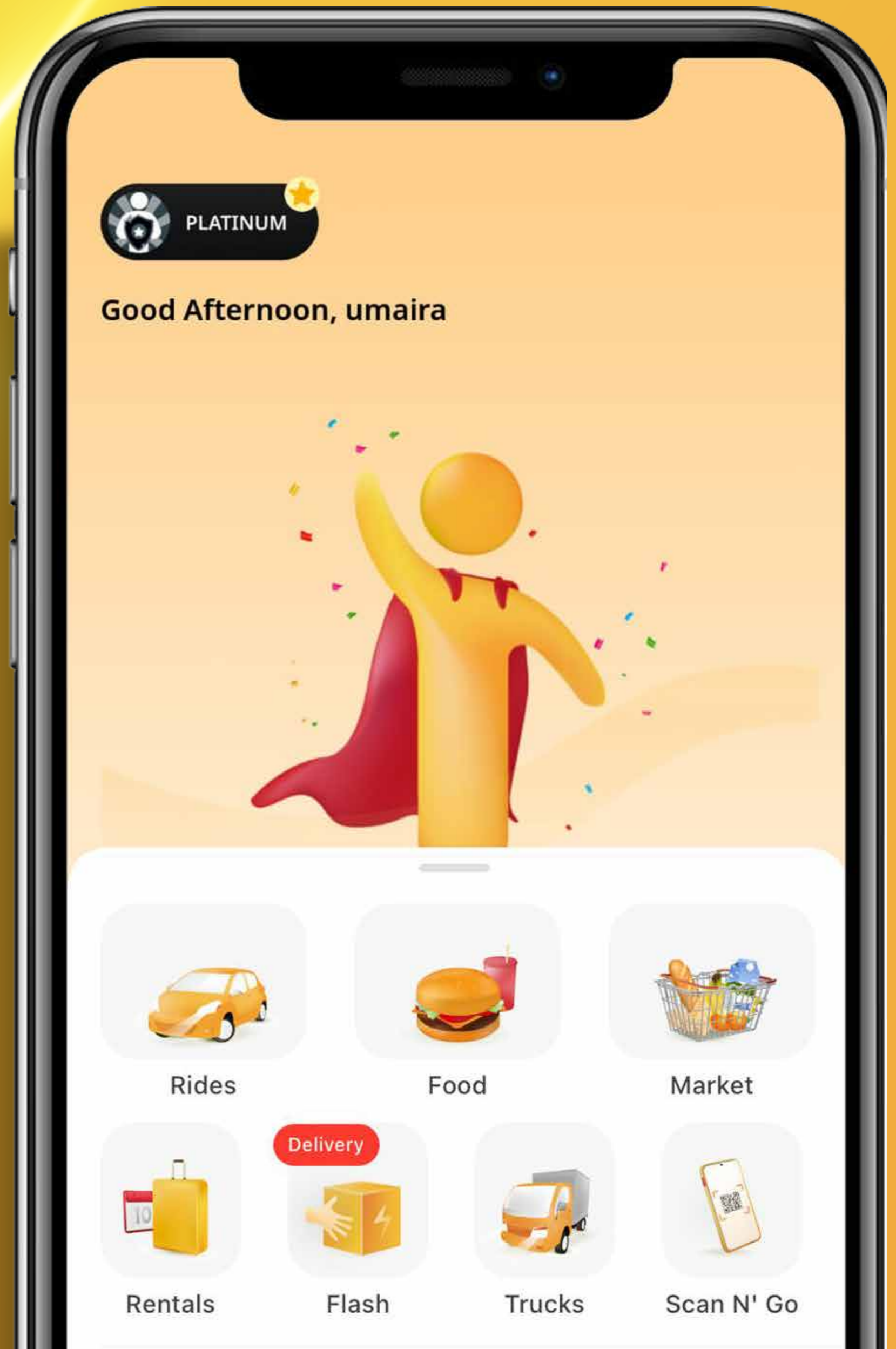




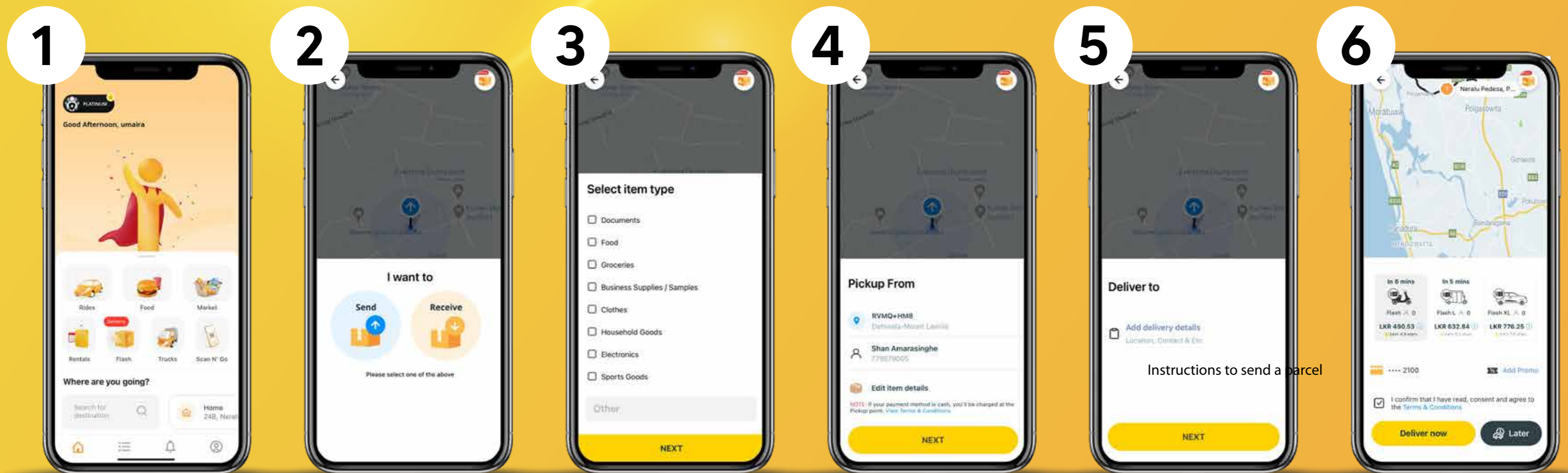
**STEPS TO MAKE  
DELIVERIES  
USING  
PICKME FLASH**



# APP FLOW



# INSTRUCTIONS TO SEND A PARCEL

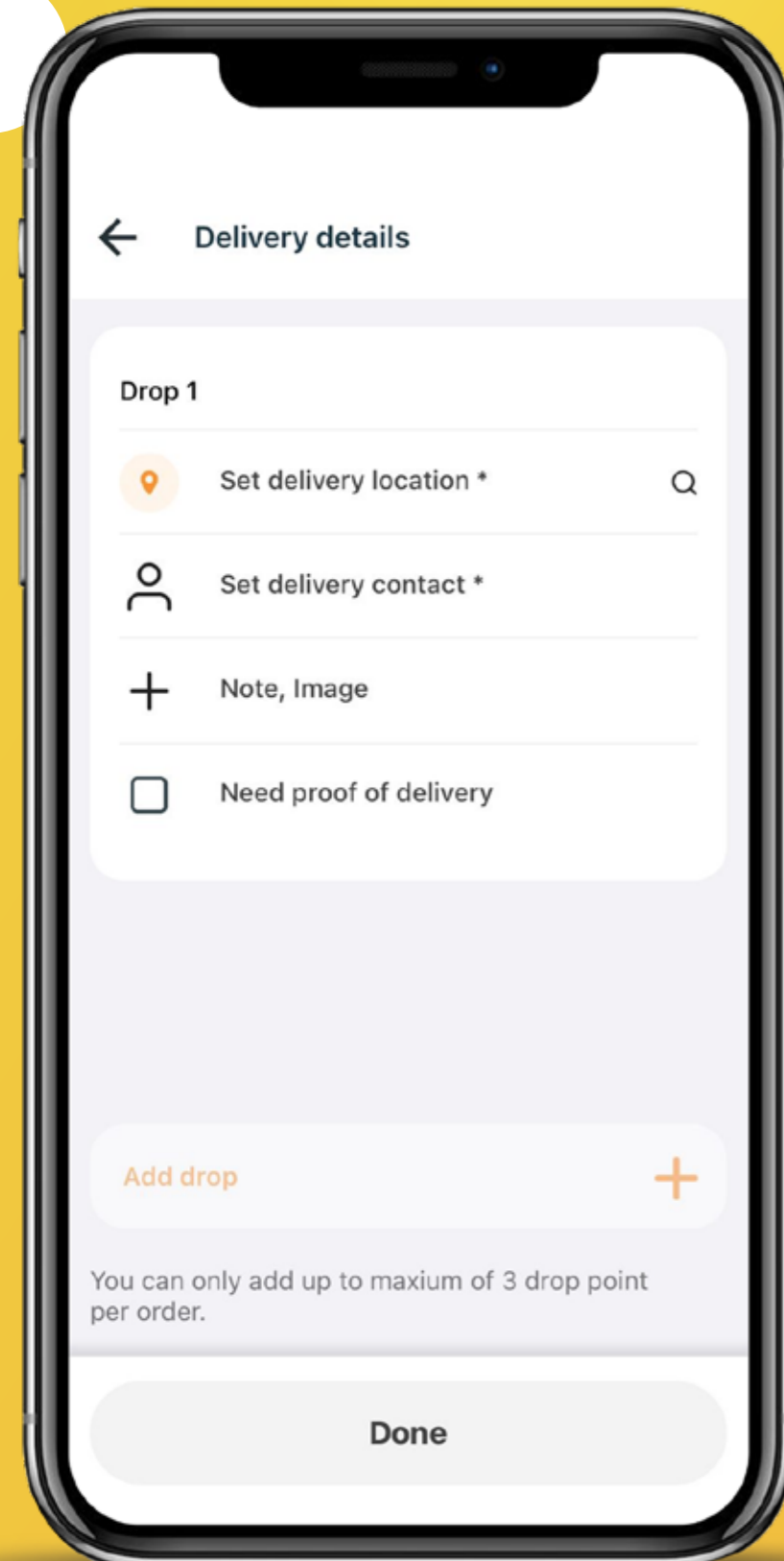


1. Open the **PickMe App** & **Select Flash**
2. **Select Send**
3. **Select item type** or **mention your item type** in Other section
4. **Select pickup location** and **contact details** will be the Initiators details
5. **Select drop location** and **receivers contact details**
6. User will be presented the **final trip fare** which is **calculated upfront**. **Pay your rider** when handing over the parcel.

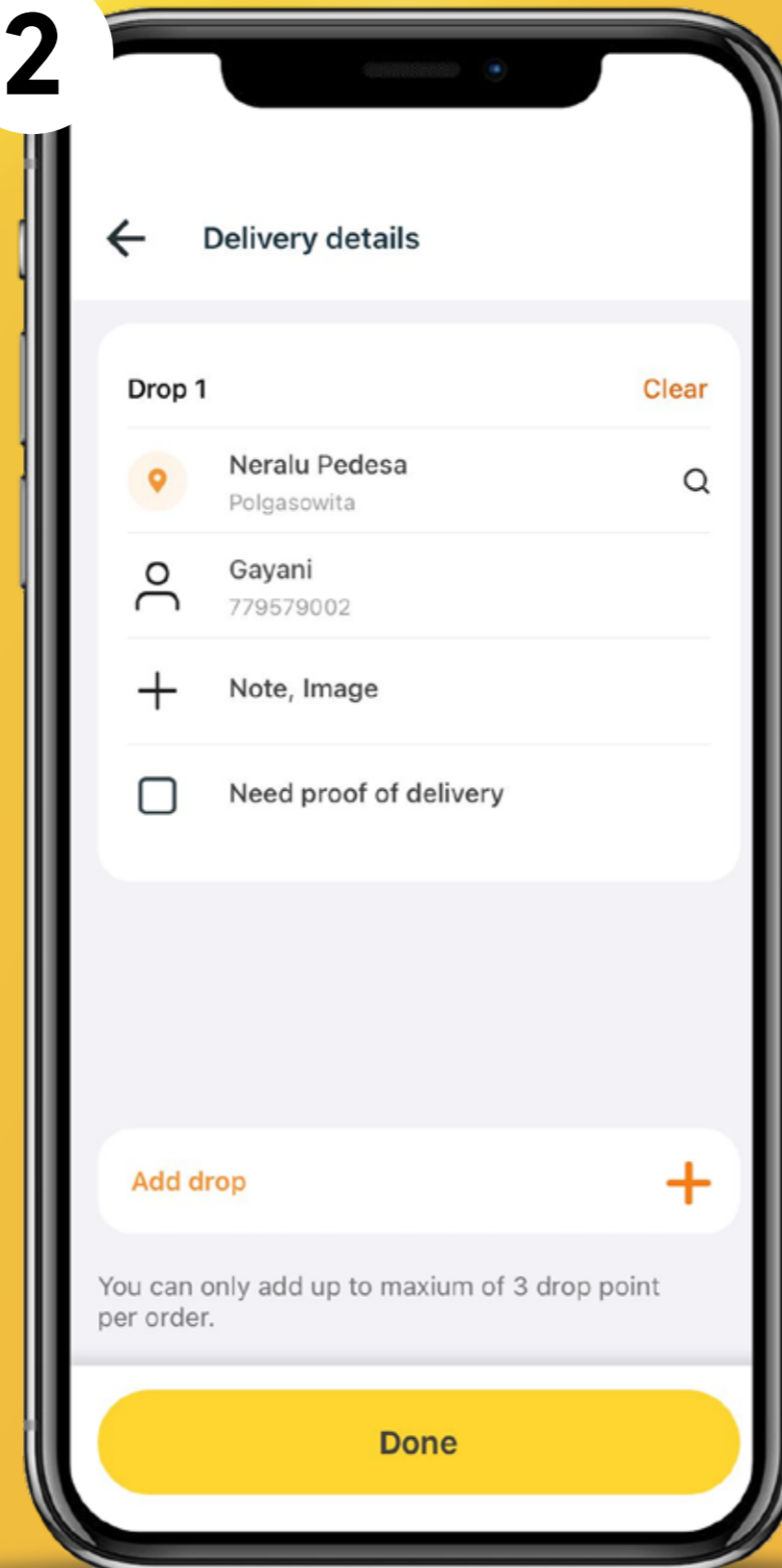


# INSTRUCTIONS TO USE NEW FEATURES: MULTI-DROP

1



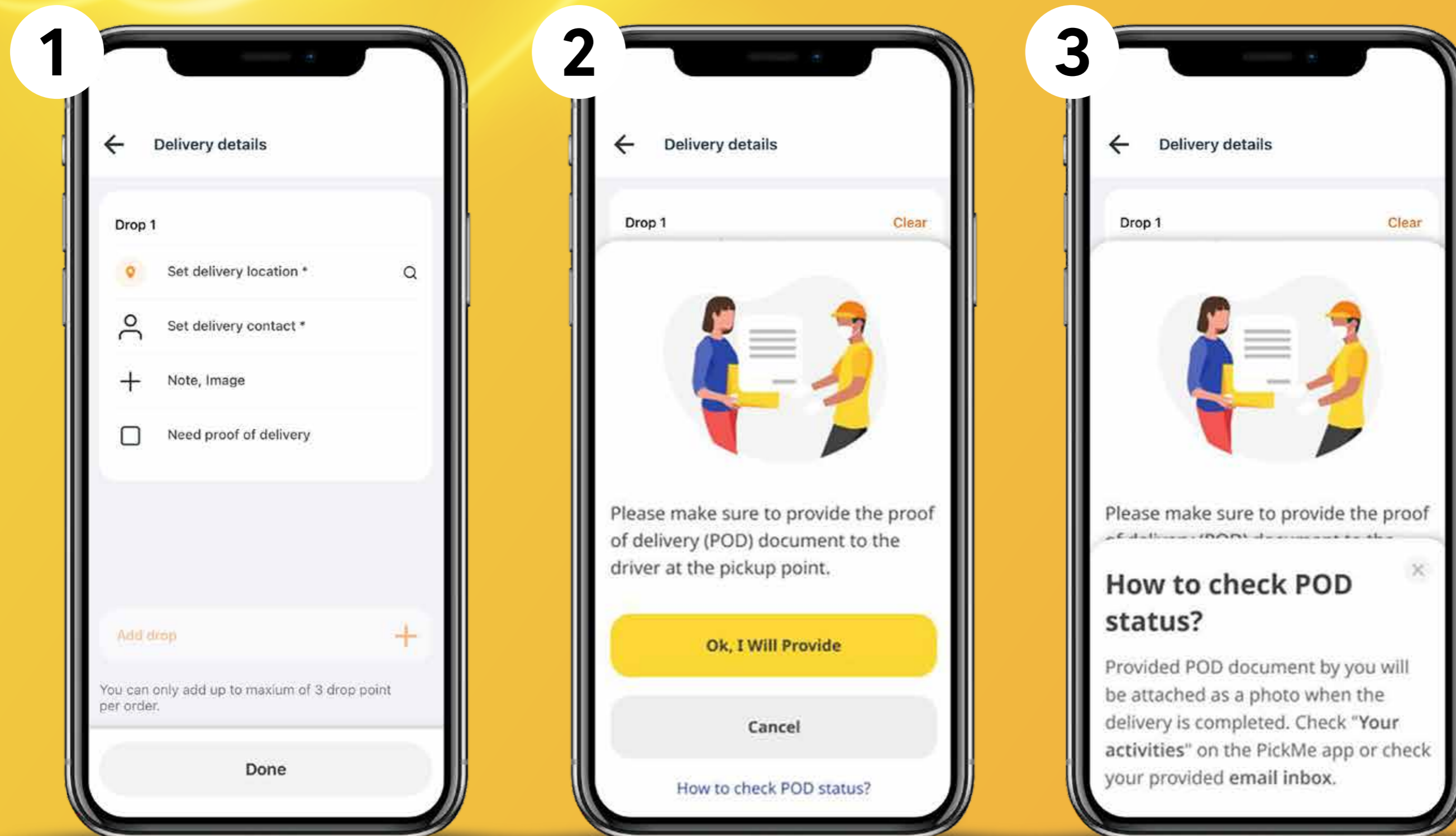
2



1. **Add multiple drop locations** for your deliveries
2. **Click Add drop** and **enter all recipient details**



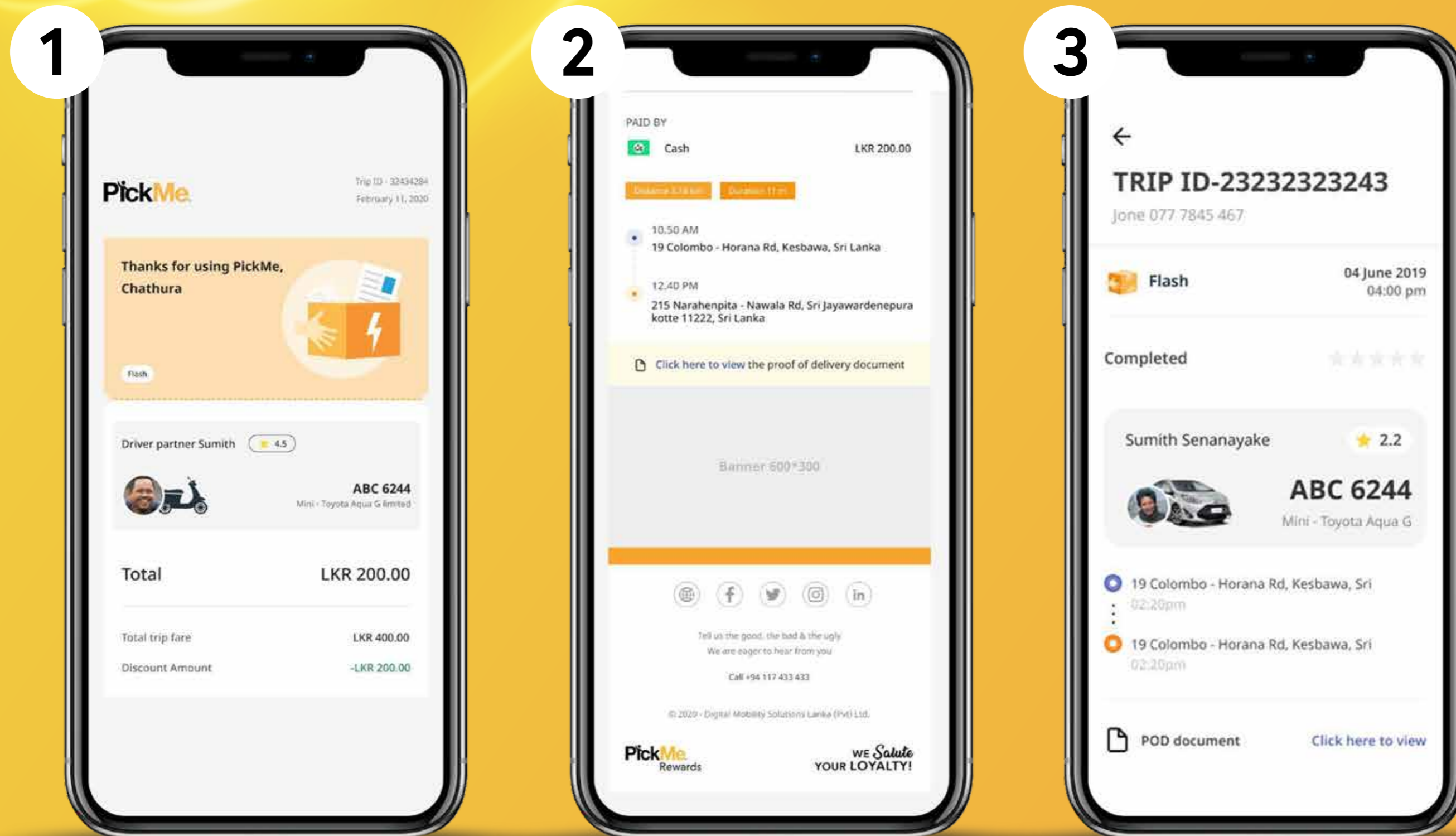
# INSTRUCTIONS TO USE NEW FEATURE: PROOF OF DELIVERY



1. **Improve user experience providing** a sense of security for parcels delivered on Flash
2. **Provide physical proof document to the driver partner**
3. **Check status on Trip history.** This attached **Proof of Delivery** will be also attached to the email receipt



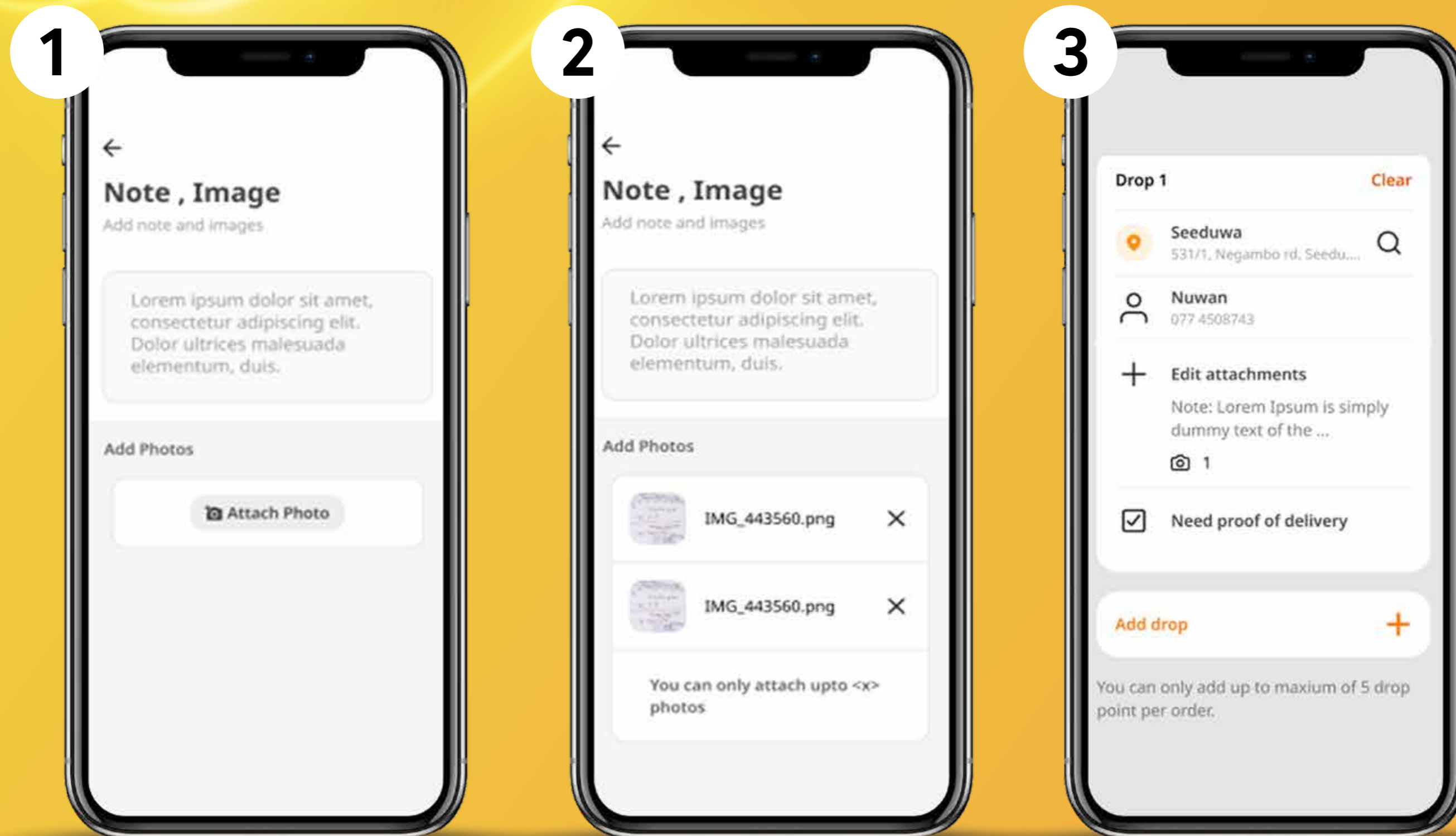
# INSTRUCTIONS TO USE NEW FEATURE: PROOF OF DELIVERY



Proof of Delivery reflection on email receipt



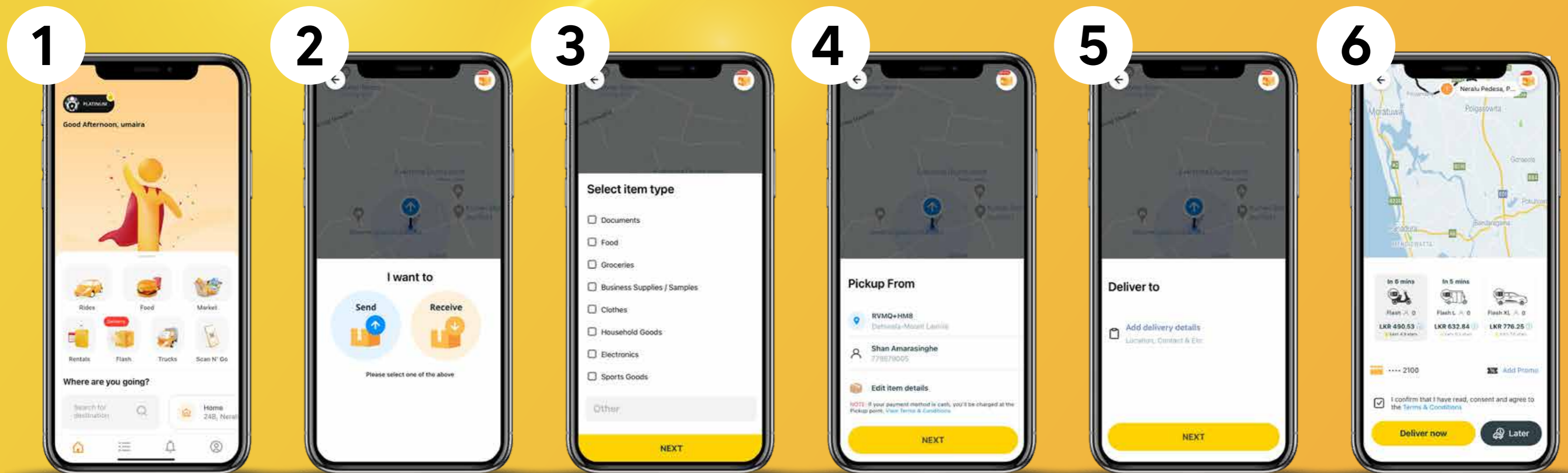
# INSTRUCTIONS TO USE NEW FEATURE: PROOF OF DELIVERY



1. **Improve user experience providing** a sense of security for parcels delivered on Flash
2. **Users can enter a note as text**
3. **Users can also enter notes as images**



# INSTRUCTIONS TO RECEIVE A PARCEL



1. Open the **PickMe App & Select Flash**
2. **Select Receive**
3. **Select item type** or mention your item type in Other section
4. **Select pickup location** and **senders contact details**
5. **Select drop location** and **contact details will be the Initiators details**
6. User will be presented the **final trip fare** which is **calculated upfront**. **Pay your rider** when the parcel is handed over

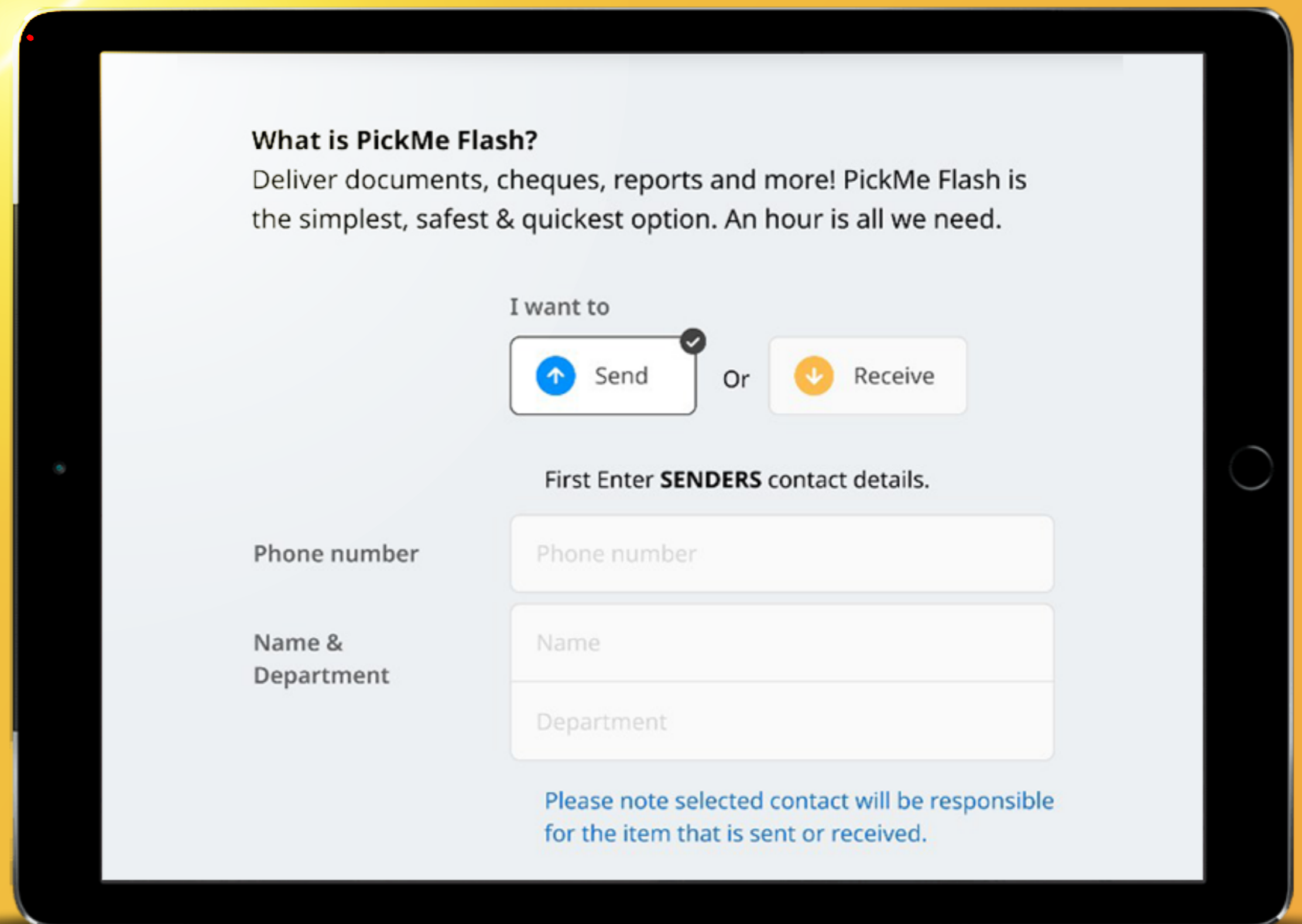




# INSTRUCTIONS TO USE CORPORATE PORTAL

## Choose Send or Receive

Select employee phone number, it will automatically populate the Name & Department of the trip initiator



**What is PickMe Flash?**  
Deliver documents, cheques, reports and more! PickMe Flash is the simplest, safest & quickest option. An hour is all we need.

I want to

Send Or  Receive

First Enter **SENDERS** contact details.

Phone number

Name & Department

Please note selected contact will be responsible for the item that is sent or received.



# INSTRUCTIONS TO USE CORPORATE PORTAL

Choose Send or Receive

## Select Pickup location and The Drop location

- **Sending a parcel**  
Trip initiators details will automatically be populated for the senders details
- **Receiving a parcel**  
Trip initiators details will automatically be populated for the Receivers details

The screenshot shows a form on a tablet with the following fields:

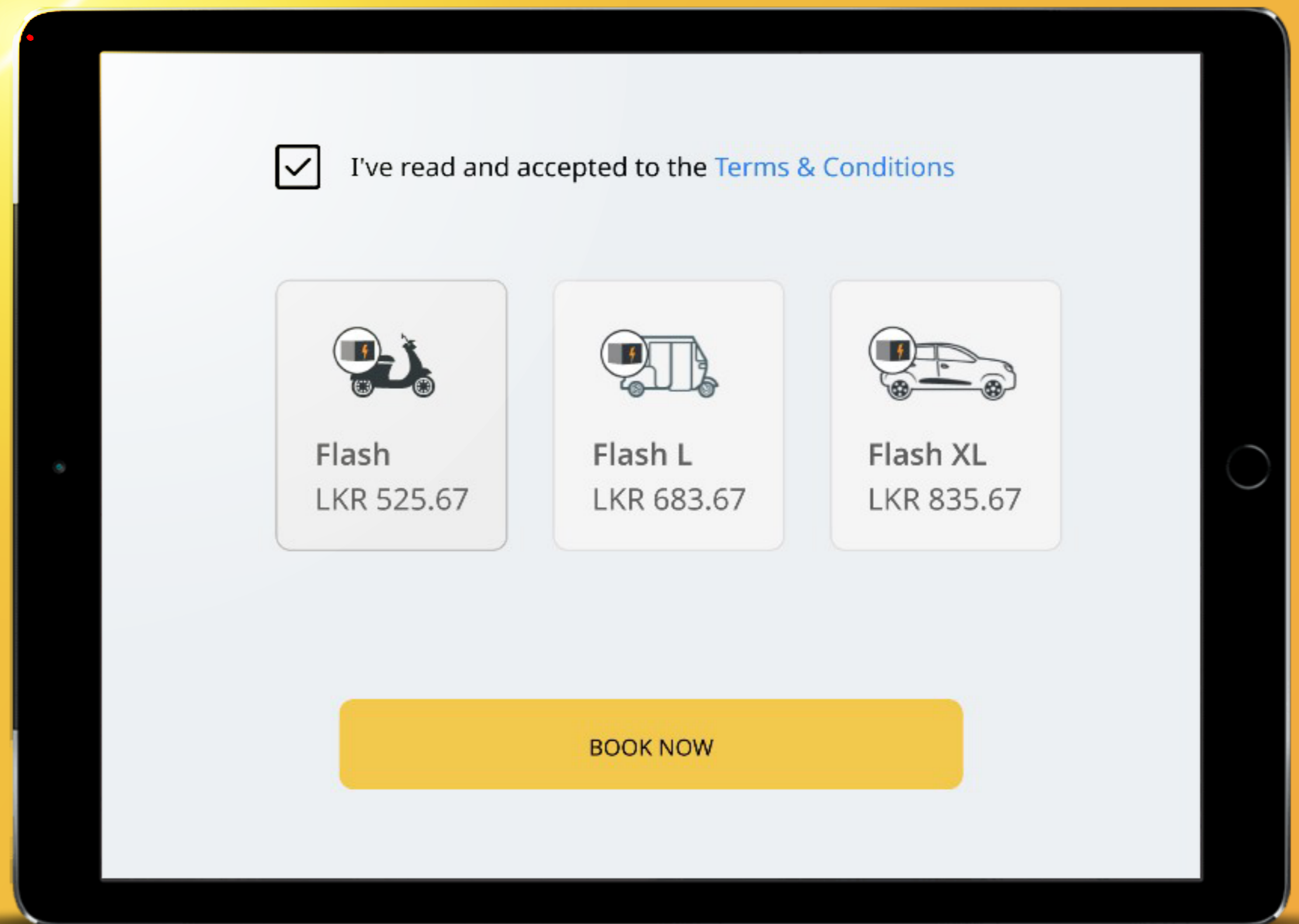
- Pickup from**
  - Select item type\* (dropdown menu)
  - Pickup location\* (text input)
  - Landmark (text input with placeholder: Eg: Address, flat number)
  - Sender number\* (text input)
  - Sender name\* (text input)
- Deliver to**
  - Delivery location (text input)
  - Landmark (text input with placeholder: Eg: Address, flat number)
  - Receiver number (dropdown menu)
  - Reciver name (text input)



# INSTRUCTIONS TO USE CORPORATE PORTAL

Accept T&C before  
confirming the booking

Select the vehicle type and book now  
or book later



# INSTRUCTIONS TO USE CORPORATE PORTAL

## What is PickMe Flash?

Deliver documents, cheques, reports and more! PickMe Flash is the simplest, safest & quickest option. An hour is all we need.

I want to

 Send

Or

 Receive

First Enter **SENDERS** contact details.

Phone number

Name &  
Department

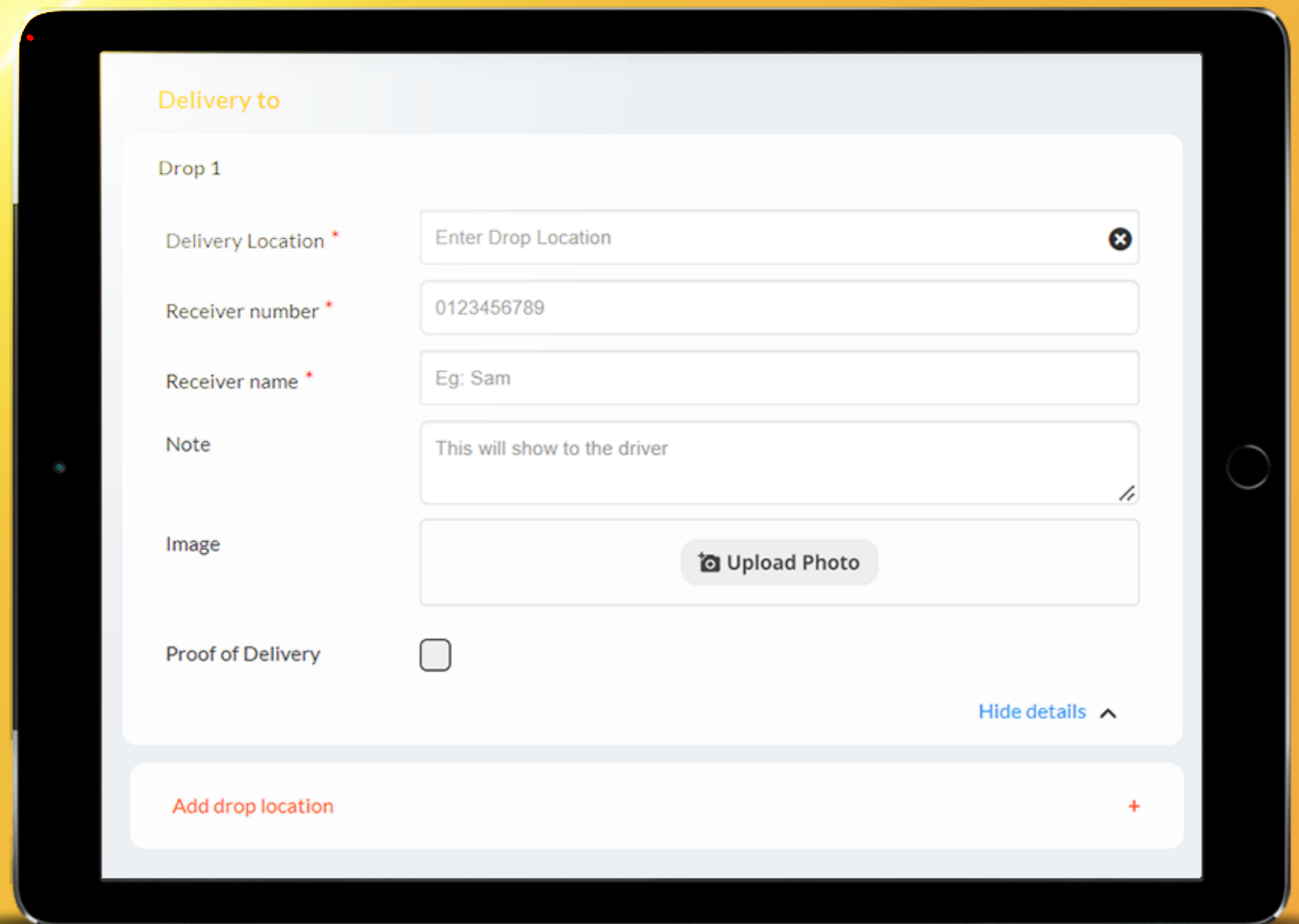
Please note selected contact will be responsible for the item that is sent or received.

Enter Remarks about the Delivery



# INSTRUCTIONS TO USE CORPORATE PORTAL

Flash Multidrop up to 10 drops  
and proof of delivery.



The screenshot shows a mobile application interface for adding a drop location. The form is titled "Delivery to" and contains the following fields:

- Drop 1**
- Delivery Location \***: A text input field with the placeholder "Enter Drop Location" and a clear button (X).
- Receiver number \***: A text input field containing the number "0123456789".
- Receiver name \***: A text input field with the placeholder "Eg: Sam".
- Note**: A text area with the placeholder "This will show to the driver".
- Image**: A button labeled "Upload Photo" with a camera icon.
- Proof of Delivery**: A checkbox that is currently unchecked.

At the bottom right of the form, there is a link "Hide details ^". Below the form, there is a button labeled "Add drop location" with a red plus sign (+).



# ITEM SIZE GUIDE FOR DELIVERIES



## **Maximum Weight**

Upto 8 KGs

## **Dimensions**

(Length X Breadth X Height) in inches

12" X 9" X 14"



# PAYMENT TERMS

**Upfront calculating of trip fare** which means that the charge would not change at the end of the trip provided that the driver does not complain or there are no adjustments to the pickup/drop locations (in which case, we will charge the initiator at the end of the delivery)

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**If Card payment option is chosen**, the card will be charged upon delivery completion by our delivery partner of either **SENDING** or **RECEIVING** an item.

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**If you choose to pay by cash**, you must pay our delivery partner the charge,

- At the time of pickup, if you choose to SEND an item
  - At the time of drop off, if you choose to RECEIVE an item
- 

**In the case of any adjustments** made once the delivery has started:

- If the actual drop location is different to the one provided initially, the fare will be re-calculated accordingly and charged at the end of the trip
- If the payment option chosen by the initiator was 'card', the card will be charged the additional amount automatically at the end of the delivery
- If the payment option chosen by the initiator was 'cash', the receiver will have to pay the difference or the additional amount payable in cash to our delivery partner at the end of the trip



# ITEM RESTRICTIONS & PROHIBITIONS

## **Prohibited items**

Narcotics, Psychotropic Substances, Precursor drugs,  
Pornographic and Extremist religious literature  
Dangerous Goods, Compressed Gas, Acid, Batteries, Bleach,  
Explosives, Flammable liquids, ignitable Gas, Intoxicating  
sprays, matches & lighters, poison, weapons and sharp objects

## **Restricted items**

Alcoholic beverages, liquor and wines, cigarettes, animals,  
plants (including specimens) and their parts, Gold, jewellery,  
Germs and other precious items or currency (foreign and Local)





# DELIVERY PARTNER RIGHTS

Our delivery partners can refuse the transportation of any parcel at their own discretion

Partners cannot be held responsible in the case where receiver is unavailable or refuses to collect a parcel



**CONTACT  
US**

**PickMe**<sup>TM</sup>

**For inquiries**

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